

ROUNDED SOLUTION



COMPETITIVENESS ON THE MOVE

To safeguard your competitiveness you need a reliable budget, a team packed with experiences and, last but not least, innovative solutions. This is exactly what we offer to you in terms of managing your fleet assuring that you can freely deal with what really matters to you: the implementation of your business plan. Moreover, do not forget: a company with real experts in every corner is a bedrock of success...



SEAMLESS COOPERATION

You can be assured that we are capable of implementing the management of your fleet in a way that is both the most economic and convenient for you. We take the burden of the management of your company car pool off your shoulders. You can also charge us with taking care of the development, financing and operation of your fleet. This way expenses are fully foreseeable meaning that the fleet can be kept fully under control and operated in a cost efficient manner.



EXPANDING HORIZON

We guarantee you not only smart purchase prices but can also boost the efficiency of your business by developing a fleet that is just right for you. Drawing on the expertise of Budapest Bank Group, we can finance your fleet using operative and financial lease schemes.

If you opt for an operative lease, you can take your pick from either a HUF or a foreign exchange based and from a one to five year schemes. We are even ready to buy your existing fleet and rent it back to you.

If, however, you have an appetite for a financial lease, you can choose from either a HUF or a foreign exchange based deal with a term ranging from one to five years. Best of all, we even have a 0% down payment scheme to awaken your desire. We also offer VAT-free monthly lease fees plus down payment and residual values tailored to your needs.

We are obsessed with finding the best available offer on the market to insure your vehicles. Running like clockwork, our administration can take on everything from ordering the vehicles and the obtaining of licences to maintaining up-to-the-minute records.



Csak a gondolat szab határt





ALWAYS READY TO GO WITH A PEACE OF MIND

We promise to cater for your repair and maintenance needs in a fast and seamless manner, so you can even forget the MOT test. While your car is being maintained, you can continue your business using our replacement car. If you like having a chauffer driven car, this is also within the realm of reality with our company.

Your tyres are looked after to be in line with the changing seasons and their conditions are continuously scrutinized to make sure you start and stop at your own wish.

No matter where your car breaks down, our round-the-clock assistance service is there to help you out anywhere in Europe. If needed, we can also arrange for your accommodation, return to home or the towing / transportation of your car.



PUTTING A BRAKE ON EXPENSES

We can generate reports and statistics about the state of repair or any other data of your fleet as and when needed. Relying on our on-line system, you can track expenses associated with your fleet on a daily basis. We can furnish you with fuel cards which are not only a cash saving option but guarantee favourable fuel prices and, in fact, is a form of pre-financing.

You can keep an eye on your expenses and we ensure that they are foreseeable and free of surprises.



THE VISIBLE DIFFERENCE

In addition to convenience, foreseeability and the ability to save on time, are there any other reasons advocating using us? To demonstrate what you can save, please let us look at a specific example:

	Medium car		Upper medium car	
	36 months / 60.000 km		36 months / 60.000 km	
	Own expense	Budapest Fleet Management	Own expense	Budapest Fleet Management
Purchase expense	3 500 000 HUF	✓	7 000 000 HUF	✓
Residual value	1 505 000 HUF	✓	2 590 000 HUF	✓
Financing charge (1)	69 881 HUF	✓	150 317 HUF	✓
Third party insurance	6 800 HUF	✓	6 980 HUF	✓
CASCO (2)	18 385 HUF	✓	24 479 HUF	✓
Service charge (3)	7 399 HUF	✓	13 719 HUF	✓
Driver service (4)	1 250 HUF	✓	1 250 HUF	✓
Replacement car (5)	2 900 HUF	✓	2 900 HUF	✓
Administration charge (6)	4 875 HUF	✓	4 875 HUF	✓
Total monthly charge	111 490 HUF	84 073 HUF	204 520 HUF	149 447 HUF
Monthly savings		27 417 HUF		55 073 HUF
		-25 %		-27 %

✓ The monthly payment of Budapest Fleet Management contains this service

(1) Financing based on CHF, 6,77% rate of interest

(2) Fully Comprehensive Insurance. Own risk: 10% or 50.000 HUF

(3) It contains the obligatory service costs and the everyday usage costs, and one set of winter tyres on rim

(4) Transport charges of a car to a service-station (to a maximum twice a year)

(5) The charge of the spare car for the time maintaining your car (to a maximum 2 days per year)

(6) The handling of fleet takes up 20 % of working hours at least one employee, so 20 % of the work-income adjunct to the cars' fleet as an administration charge (taking as a basis 180.000 HUF monthly gross income with its contribution)

This example does not constitute a contractual offer!

What more, you and your team can drive a new car every three years!



GLOBAL SERVICES WITH A PROVEN TRACK RECORD

Relying on the expertise and experience of General Electric, we can guarantee cutting-edge services. Being the first name in global fleet management, our parent company operates more than 1 million vehicles on four continents.

There is no need to worry about your cars any longer, and to spend your time and energy on administrative jobs. Fleet management means a tailored and detail-oriented service to you.

Our objective is to use our international experiences to contribute to the success of your business. We take care of your vehicles—you only need to drive.



OUR HONOUR

We take pride in being able to contribute to the success of the following companies:

AHICO AIG Hungary Rt.
 Antenna Hungária Kft.
 BASF Hungária Kft. (BASF Group)
 Ernst & Young Kft.
 KNORR-BREMSE Kft.
 Michelin Hungária Kft.
 Oracle Hungary Rt.
 Prodax Elektromos Szerelvénygyártó Rt.
 Robert Bosch Kft.
 Schneider Electric Hungária Villamossági Rt.
 Shell Hungary Rt.
 Viadom Építőipari Rt.



Csak a gondolat szab határt

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Csak a gondolat szab határt

